

## **BI-Metrix's BI for Accpac solution – Key differentiators with Sage Accpac Intelligence**

1. BI-Metrix does not use Excel Pivot Tables as the reporting tool. BI-Metrix's BI-Analyzer Excel add-in is a flexible free-form and formula-free tool that facilitate analysis, reporting and planning without the limitations and constraints of pivot tables.
2. Users can insert rows and columns inside a report to add additional calculated values (e.g. Ratios) or even formulas that bring in information from other Excel worksheets or workbooks.
3. BI-Metrix combines the ad-hoc free-form features with the advantages of an intuitive layout manager for rearranging, modifying selections, and pivoting the dimensions. It allows multiple layout changes to be made at the same time without applying them individually. Users can drag-and-drop dimensions for powerful multi-dimensional analysis.
4. BI-Metrix's BI Administrator generates SQL Server database cubes. The business logic for generating these cubes is built into the product so there is no need for the user to have to know the many Accpac tables or how they join together.
5. There is no additional software cost required to view a BI-Metrix report. Reports can be saved in Excel and then emailed or put on the web for viewing. Viewers do not need a license.
6. Users, that otherwise have no need to run Accpac, can access Accpac data without requiring an Accpac license.
7. BI-Analyzer is compatible with Excel version 2000 through 2010 and Accpac 5.3 to 6.0.
8. BI-Metrix facilitates planning, budgeting, forecasting and what-if analysis through its write-back facility. It provides users with a simple and intuitive way to plan across multiple dimensions (e.g., accounts, products, geography, customers, etc.).
9. Reports can be emailed to decision makers for updating or filtering.
10. Business users can build portable cube files directly from Excel that run in-memory when connected. These files can be saved on a local machine or shared drive or even emailed to other users.
11. BI-Metrix supports reporting by Accpac optional fields. There is no additional cost.
12. The Intelligent double-click action facilitates drill-downs, drill-through or page header (filter) selection directly on the Excel sheet.
13. Users can replicate a formatted report across any area of their business (e.g. products, regions, segments) by a single click of the mouse.
14. Users can refresh multiple reports in a workbook with a single click of the mouse.
15. Advanced Excel users or business partners can incorporate Excel VBA macros to automate BI-Analyzer functionality for custom reporting and planning applications.
16. BI-Analyzer does not impose visible pick lists, buttons or layout borders. Reports can be formatted any way you want for viewing and printing.
17. BI-Analyzer allows users to hide or delete empty rows or columns on a report. The hide feature hides empty rows after a report refresh. This way the rows will come back if they subsequently contain data for a different filter.
18. Users can rank or sort data to isolate different areas of their business for better decision making. Use ranking or sorting for top x or bottom x type reports.
19. BI-Metrix easily builds asymmetrical reports for highly customized column or row headers including, 1+11, 2+10, etc. forecasting reports.

## **BI-Metrix's BI for Accpac solution - Pricing**

### **V3.5 Edition**

|   |                 |
|---|-----------------|
| Integrated Processing Module (IPM)                  | \$ 5,100        |
| 1 BI-Administrator license (Integrated into Accpac) | 1,100           |
| 1 BI-Analyzer license (Excel BI-Analyzer)           | <u>500</u>      |
| Total Minimum Cost                                  | <u>\$ 6,700</u> |

### **Additional License**

|                          |         |
|--------------------------|---------|
| BI-Administrator license | \$1,100 |
| BI-Analyzer license      | 500     |

### **Software Assurance**

18% per annum of the current list price